

2004 Annual Report

The Institute For Science And Health

An independent, not-for-profit organization that secures and administers grants for under-funded, under-researched health issues affecting at-risk populations by forging meaningful collaboration with world-class organizations.



A Message from the Presidents

Harry Truman once said that, “Progress occurs when courageous, skillful leaders seize the opportunity to change things for the better.” We are delighted to report an exciting year of growth and success in fulfilling our mission. We have been fortunate to attract some outstanding and skillful leaders to our board and professional staff who share our passion to serve as a “catalyst in improving the human condition.”

Our donor support and resulting growth have exceeded our expectations. In three short years of existence, the Institute has secured over \$8 million in grants and gifts. Income for fiscal year 2004 was \$3.1 million. In 2004, the Institute awarded over \$1 million dollars to four research projects (*see reverse side*). The Institute now supports more than 20 ongoing research projects in the U.S. and abroad. In keeping with our fiduciary responsibility to our donors, the Institute’s administrative and fundraising expenses for fiscal year 2004 were only 6.5 percent. This commitment to stewardship ensures that more resources will be dedicated to research. Next year, the Institute will be able to fund additional research projects with over \$1.4 million reserved for future initiatives.

The Institute continues efforts to identify and support cutting-edge, quality research and scientific collaboration to expand the shared knowledge base. In November of 2004, 60 world experts attended the Institute-sponsored “Pan-European Interactive Forum,” held in Prague, Czech Republic. Experts offered plenary presentations and hosted interactive discussions on how to enhance collaborative and credible research. Several hundred thousand new citations were added this year to the proprietary Database on Smoking and Health (DASH) funded by the Institute.

Development efforts have also gone exceedingly well, with the St. Louis Rams graciously co-hosting our annual golf tournament, and the British jazz legends, Acoustic Alchemy, together raising \$40,000 in funds for pancreatic cancer research.

The Institute’s work has profound implications. By developing an innovative, third-party funding model that serves as a firewall between researchers and grantors, research results should not be unduly influenced, rushed, or in any way impacted by corporate bottom lines, academic politics, or any other outside force.

The Institute’s success in 2004 allows us to look forward to 2005 with confidence, and we offer our heartfelt thanks to all those who have provided the support needed to fulfill our ambitious mission.

—Donald J. Lovasz, *President of the Board of Directors*
—James J. McEnroe, *President of the Institute*



Donald J. Lovasz
Board President



James J. McEnroe
Institute President

Board of Directors

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Institute For Science And Health
St. Louis, MO

2004 Financial Report

The Institute For Science And Health is pleased to report a successful year in attracting private and philanthropic dollars to advance our mission of securing and administering grants for under-funded, under-researched health issues. For the fiscal year ending September 30, 2004, the Institute attracted \$3.1 million in revenue.

We maintained one of the lowest administrative and fundraising costs of any nonprofit organization. Our

The Institute For Science And Health awarded over \$1.1 million in research grants to four new projects in fiscal year 2004.

overhead percentage is 6.5 percent, a figure most 501(c)3 organizations find enviable. Administrative costs for fiscal year 2004 were \$127,820 for management and general expenses and \$79,189 for fundraising, for a total of \$207,009.



*Institute For Science And Health
2004 research grant recipients*



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FISCAL YEAR 2004 INCOME & EXPENDITURES Institute For Science And Health

